

International Publications André van Hoorn

July 2023

Identity and trust

- (2021) Ethnic Switching: Longitudinal Evidence on Prevalence, Correlates, and Implications for Measuring Ethnic Segregation. *Journal of Development Economics*, 152, 102694 (with Robbert Rademakers).
- (2018) Trust and Signals in Workplace Organization: Evidence from Job Autonomy Differentials between Immigrant Groups. *Oxford Economic Papers*, 70, 591-612.
- (2017) Social Trust, Workplace Organization, and the Comparative Advantage of Nations. *Oxford Economic Papers*, 69, 897-917.
- (2015) Individualist-Collectivist Culture and Trust Radius: A Multilevel Approach. *Journal of Cross-Cultural Psychology*, 46, 269-276.
- (2014) Trust Radius versus Trust Level: Radius of Trust as a Distinct Trust Construct. *American Sociological Review*, 79, 1256-1259.

Institutions and cross-national distances

- (2022) Spatial Proximity as an Independent Variable in (International) Marketing and Management Research. *International Journal of Export Marketing*, Forthcoming.
- (2020) Cross-National Distance as an Explanatory Variable in International Management: Fundamental Challenge and Solution. *Journal of International Management*, 26(3), 100773.
- (2018) How Much Does Job Autonomy Vary Across Countries and Other Extra-Organizational Contexts? *International Journal of Human Resource Management*, 29, 420-463.
- (2016) How Institutions Matter for International Business: Institutional Distance Effects vs. Institutional Profile Effects. *Journal of International Business Studies*, 47, 374-381 (with Robbert Maseland).
- (2015) Differences in Work Values: Understanding the Role of Intra- versus Inter-Country Variation. *International Journal of Human Resource Management*, 26, 1002-1020.
- (2015) Cultural Distance in International Management: From Mean-Based to Variance-Based Measures. *International Journal of Human Resource Management*, 26, 165-191 (with Sjoerd Beugelsdijk, Robbert Maseland, Marjolijn Onrust & Arjen Slangen).
- (2014) Is Distance the Same Across Cultures? A Measurement-Equivalence Perspective on the Cultural Distance Paradox. In: A. Verbeke, R. Van Tulder, and S. Lundan (Eds.) *Multinational Enterprises, Markets and Institutional Diversity (Progress in International Business Research, Vol. 9)*. Bingley: Emerald, 207-227 (with Robbert Maseland).

National and subnational culture

- (2019) Cultural Determinants of Human Capital Accumulation: Evidence from the European Social Survey. *Journal of Comparative Economics*, 47, 391-402.

- (2019) Generational Shifts in Managerial Values and the Coming of a Unified Business Culture: A Cross-National Analysis Using European Social Survey Data. *Journal of Business Ethics*, 155, 547-566.
- (2017) Culture at the Country Level. In: H. Van Herk and C. Torelli (Eds.) *Cross Cultural Issues in Consumer Science and Consumer Psychology*. Cham: Springer, 7-32 (with Robbert Maseland).
- (2015) Are the Scores on Hofstede's Dimensions of National Culture Stable over Time? A Cohort Analysis. *Global Strategy Journal*, 5, 223-240 (with Sjoerd Beugelsdijk and Robbert Maseland).
- (2014) Individualism and the Cultural Roots of Management Practices. *Journal of Economic Behavior & Organization*, 99, 53-68.
- (2010) Cultural Differences Between East and West Germany After 1991: Communist Values versus Economic Performance? *Journal of Economic Behavior & Organization*, 76, 791-804 (with Robbert Maseland).
- (2010) Values and Marginal Preferences in International Business. *Journal of International Business Studies*, 41, 1325-1329 (with Robbert Maseland).
- (2009) Explaining the Negative Correlation Between Values and Practices: A Note on the Hofstede-GLOBE Debate. *Journal of International Business Studies*, 40, 527-532 (with Robbert Maseland).

Values and preferences

- (2023) Selection, Socialization, and Risk Preferences in the Finance Industry: Longitudinal Evidence for German Finance Professionals. *Journal of Behavioral and Experimental Economics*, <https://doi.org/10.1016/j.socec.2023.102071> (with Max Deter).
- (2022) Automatability of Work and Preferences for Redistribution. *Oxford Bulletin of Economics and Statistics*, 84, 130-157.
- (2018) The Use of Identity Primes to Explain Behavioral Differences between Groups: A Methodological Note. *Journal of Behavioral and Experimental Economics*, 74, 146-150.
- (2017) Informational Content of Relative Deprivation as a Channel Linking Economic Inequality to Risk Taking. *Proceedings of the National Academy of Sciences USA*, 114, E4899-E4899.
- (2017) Organizational Culture in the Financial Sector: Evidence from a Cross-Industry Analysis of Employee Personal Values and Career Success. *Journal of Business Ethics*, 146, 451-467.
- (2015) The Global Financial Crisis and the Values of Professionals in Finance: An Empirical Analysis. *Journal of Business Ethics*, 130, 253-269.
- (2014) Significance of Attitudinal Experiments. *Proceedings of the National Academy of Sciences USA*, 111, E1938-E1938.
- (2013) O, What a Tangled Weber We Weave with Unemployment. *The Conversation*, September 13.
- (2012) Cross-Cultural Experiments Are More Useful When Explanans and Explanandum Are Separated. *Proceedings of the National Academy of Sciences USA*, 109, E1329-E1329.

(2011) Why Muslims Like Democracy Yet Have So Little of It. *Public Choice*, 147, 481-496 (with Robbert Maseland).

Happiness and well-being

(2018) Is the Happiness Approach to Measuring Preferences Valid? *Journal of Behavioral and Experimental Economics*, 73, 53-65.

(2016) Consumer Capital as the Source of Happiness: The Missing Economic Theory Underlying the Income-Happiness Paradox. *Journal of Economic Issues*, 50, 984-1002 (with Esther-Mirjam Sent).

(2013) Does A Protestant Work Ethic Exist? Evidence from the Well-Being Effect of Unemployment. *Journal of Economic Behavior & Organization*, 91, 1-12 (with Robbert Maseland).

(2013) Measurement and Public Policy Uses of Subjective Well-Being. In: F. Sarracino (Ed.) *The Happiness Compass: Theories, Actions and Perspectives for Well-Being*. New York: Nova Science Publishers, 225-249.

(2010) Happiness and Capability: Introduction to the Symposium. *Journal of Socio-Economics*, 39, 339-343 (with Ramzi Mabsout & Esther-Mirjam Sent).

(2009) Economics & Happiness. Framing the Analysis. Edited by Luigino Bruni and Pier Luigi Porta. *Review of Social Economy*, 67, 402-406.

(2008) A Short Introduction to Subjective Well-being: Measurement, Correlates and Policy Uses. In: OECD (Ed.) *Statistics, Knowledge and Policy 2007: Measuring and Fostering the Progress of Societies*. Paris: OECD Publishing, 215-229.

Miscellaneous

(2006) Internationalization of R&D within small, open economies - the Dutch case. In: J. Prasnikar (Ed.) *Competitiveness, Social Responsibility and Economic Growth*. New York: Nova Science Publishers, 51-77 (with Hugo Erken & Victor Gilsing).